

ARIZONA FACT AND FANCY AT THE FAIR.

St. Louis, Aug. 12.—Not all the queer shows at the Louisiana Purchase Exposition, nor all the fairs, are on the Pike. If you go to the more obscure places of the fair's many square miles of grounds you will find that there are as many amusements down in the gulches and up on the hills as on the brick-paved midway.

Far away in a corner is a section devoted to mining exhibitions. It is in a part of what were called Forest Hills, and a better situation couldn't have been selected. If you have ever visited a district of real mines you will see at once the truthfulness of this imitation and feel the atmosphere. There are gold mines and coal, silver mines and copper; and in each a concession has been given for some kind of quarter or half-dollar shows. Among these is an Arizona camp.

Imagine yourself, if you can, away down in the Southwest, hundreds of miles from any where that is conventional. Passing over a divide, you look into a valley and see a huddle of rude habitations, which you recognize at once as a mining camp. It is a close counterfeit of reality; and on entering it you find that the customs and manners are reproduced, too.

It is surprising what a similarity there is between its ways and those of the lives of any Mississippi River town. Nevertheless, there are Spanish aspects that have come into Arizona across the border from Mexico. Broadbrim hats and wide bottom trousers are on some of the men, and one of the drinking and dancing resorts has a Spanish-Mexican orchestra of guitars and mandolins.

Characteristically, the first business enterprise started in the Arizona camp at the fair was a saloon. It has been quickly multiplied, and rivalry has arisen as to which shall be the most crude.

Still more roughly realistic is the dance hall and its accompanying features. This is the latest of the fair's amusements to come to open, and it is already a favorite place for the "raggers" of St. Louis.

The raggers is a local type, and he flourishes in the downtown residence district, the people of which are very like those of the corresponding district of any large city. It is to St. Louis what the Bowers boy was to New York. He has transferred his affections from the suburban dancing pavilions to this Arizona gulch, where he finds an isolation from politeness, if not all of the real thing.

To tell it briefly, the Arizona mining camp is principally a big dance hall, with a stage variety show and several bars, all as free from restraint as the most humored authorities will permit. The writer cannot modestly be more explicit. The reader must imagine where the line is drawn between the very gay and the downright disgraceful.

The stage performers this week are announced as the Siles, Battler, Gliss, and some other rattling Arizona. Their entertainment consists of songs and dances, all far behind the present date. Presumably that is because vaudeville novelties grow old in the States before they reach the Territories.

The rattler girls present about the variety common to the low grade travelling burlesque companies. That is to say, they range from young actors, comely creatures, who have no talent, to matronly women who have ability but are longer blessed with any share of good looks.

Between the stage acts there are dances in the auditorium, every one joining in who cares to. In these dances it is hard to tell which among the men are St. Louis raggers

and the raggers as resolutely strive to prove that they're less tenderfooted than the miners. The feminine partners in the dancing are girls from the city, who have come out with the boys for an evening in the gulch, and the rank and file—the Arizona name for them is chair warmers—from the show company, the principals of which are



NOT A GENUINE ARIZONA CAMPER

and which are Arizona miners. The miners try to outgait the raggers, not compelled to do double duty behind and before the footlights.

The leader of the troupe was once a burlesque actress in first class theatres, but that was before she became fat and 50. She still knows her business. Next to her in professional grade are two Spanish dancers, young, pretty and graceful. Why are they in such company?

Within the Arizona camp is a little railway, which connects with the narrow gauge line running all the way down through the mining district. An odd thing in the construction of the dance hall is that the tracks are laid between the stage and the orchestra, and passengers are delivered right in the midst of the festivities.

This is a curious place altogether. Yet the discerning visitor is convinced that its great prosperity rests on the impression that there is more doing than really is done. It doesn't begin to be as wild, woolly or wicked as many a resort just off the fair grounds. But it is genuine as far as it goes, and it goes far enough.

The camp outside the dance halls and the saloons is not ready yet. But there are interesting human things in it. Roaming about may be seen Jim Gaines,



THE ORCHESTRA OF AN ARIZONA DANCE HALL.

noted here as the driver of a twenty mile team on a daily trip around the grounds. When in the real Arizona his team, or one like it, hauls water and food to some borax mines in Death Valley and brings away the product.

And you may run across old Billy Gail, land, well known in Arizona as the gold hunter who never found it—whose hard luck began when he went West and hasn't ceased, except that now he gets wages for no work, as an exhibit.

The camp's incompleteness has a funny look to passengers on the Intramural Railway. A painter has undertaken to turn the outside of the irregular fence into a range of mountains, but the structure is nowhere more than fifteen feet high, and even that all too small surface seems to have exhausted his paint or his pay, and the landscape is a wildly impressionistic picture, or a circus billboard after a rain-storm, or anything else that the imagination of the observer may suggest—but not Arizona scenery.

Two Wild West shows of the Buffalo Bill kind are on the Pike and a third is just off the fair grounds. They differ in size, but are alike in their performances by rough riding cowboys and war dancing Indians. Not a new thing to describe is done in the biggest of these shows a surprising trick, feat, exploit, or whatever else it may be called—and harsh words are used sometimes in describing it, it is well worth the half dollar you have paid for admission, always providing you don't let yourself give the extra quarter asked for it.

You are met at the head of an aisle by a bowing, smiling usher. The urbanity of a fellow who looks like a candy butcher in a circus perplexes you, and you guess that he mistakes you for some guest of consequence.

He asks whether you would like a front seat in his section, or further up the incline, or over here on this side, or yonder on the other side; and when you have made your choice he escorts you to the place, takes a small cushion from the armful that he carries and puts it on the bare bench where you are going to sit.

The bit of portable upholstery is a positive comfort. Probably you say "Thank you" to the attentive chap. He looks "You're quite welcome," or "Don't mention it," or something like that; but he doesn't say so, and in about ten seconds you learn the reason why not. It is not till you have adjusted yourself nicely to the cushion that he speaks again.

"Twenty-five cents," he says, very calmly.

"What for?" you ask.

"Twenty-five cents for the cushion," he responds, with an expression of mild surprise that you have asked such a silly question.

The next thing you say depends on the kind of man you are and the circumstances of your particular case. The writer didn't say anything, but stood up and let the man take the cushion away. Then he sat down and enjoyed the various behavior of others.

"Take it away while it's cool," said an old man whose anger was hot.

"On your way with it," said a young man who laughed.

But the matter was not so easily disposed of when a fellow had brought his best girl and his pride said pay, while his purse said no, don't do it. One such victim

gave up a half dollar and tried to look cheerful.

The girl of a similar couple caught her escort's hand and saved his coin. The rural husband and father of a family of five was so bewildered that he paid without his wife scolding him for being a fool. A man in a well dressed party of six, a wealthy New Yorker, was slow, but not hesitant.

"Nice soft things, eh?" he remarked to the usher, who smiled blandly. "But we're not soft things," the joker added.

The six men arose as one for the pads to be removed. And so it went on till the audience was all in.

By a conservative estimate about one in ten of the 2,000 persons had yielded up the cash. There had been no row, even when a burly chap, who looked like a miner, refused to give up either the cushion or the coin.

The usher went away and conferred with his fellows, but no bouncers came, and the squatter held down his claim until he was ready to quit. Then he drew a pistol, tossed up the makeshift for a target and shot a hole through it.

Oh, yes; wild things are real once in a while in the wild show business. For example:

Col. Zack Mullish is a notable Texan, owner of a big ranch, on which many a live stock transportation on the Frisco railway, with headquarters in St. Louis; a capitalist in Indian and cowboy exhibitions; and the father of Lucille Mullish, whom Playwright Hoyt saw at her home and made the model for his Bossy girl in "A Texas Steer." Col. Zack was a partner with Col. Fred Cummins in the Cummins Wild West Indian Congress on the Pike, and Lucille was a bronco buster and steer wrestler in the entertainment.

Well, of a Saturday night, Zack Mullish and Frank Reed, the boss hostler of the concern, quarrelled over the question whether or not Zack's horses were fed bet-

ter or worse than Cummins's horses. The collision happened at the entrance in the presence of a multitude.

Not much was said before Zack pulled a revolver. Some eyewitnesses say that Reed did, too, and some say he didn't. There is the same uncertainty as to what was done by John Murray, a cowboy friend of his.

Anyway, after more shots had been fired than any one counted, Zack was unhurt, Reed and Murray lay on the ground, and an inactive spectator had a bullet hole in his breast.

Of course, there was terrific excitement. Col. Cummins came out, and maybe he meant to fight for his employees. But Zack got the drop on him.

Through up his hands cried Col. Zack. "Don't be a fool," said Col. Fred, and kept his hands down. That advice seemed cooling to Zack. He pocketed his pistol and therefore, as the crowd, who had fled away to the Indian reservation, but was found an hour later by the police. The next day he was released under \$20,000 bond.

Now, you couldn't guess what has happened to Col. Zack Mullish. Nothing about him has been sent out of St. Louis for publication. As the local press has not treated it as a subject of special interest.

Zack had the three wounded men taken to his residence in St. Louis where the best surgeons attended them at his expense; his three daughters—including Lucille—nursed them carefully, and they have recovered from their very dangerous wounds.

The Missouri Grand Jury to whom the case was presented took a truly Texan view of the matter. Col. Zack had shot, wouldn't give evidence against him, and the affair had been settled amicably among the parties to it, why should the public prosecutor meddle with it?

No indictment was found. The officers of the fair, however, ruled Zack off the Pike as a showman.

After the case, he took his daughter Lucille and her cowboy sisters, with his horse and a company of Indians and rangers, to a place beyond the fair grounds, and opened Mullish's Wild West. Lucille is the star rough rider of the show. Last Sunday she lassoed and roped a vicious steer in five minutes.

And it is said that one of the Misses Mullish is betrothed to Edward Morgan, the non-combatant and worst wounded of her company. The victims of the quarrel look to life from what looked like sure death.

GOOD SIDE OF LOSING A JOB.

SUNDOWNERS WHO DID WELL WHEN FORCED TO HUSTLE.

One a Great Corporation Lawyer—Another Organized Japan's Postal Service—But Most of the Sundowners in Washington Stick to Their Government Offices.

WASHINGTON, Aug. 13.—The \$1,300 a year Government clerk in Washington who recently wrote THE SUN, stating his circumstances and asking whether he was making the best of his life and of himself, is a type of a very large class of men in the departmental employ here.

The departmental service in Washington embraces thousands of men competent to perform a far higher class of work than is required of them. Many are graduates of the best American universities, and not a few are post-graduates of European institutions of learning.

In the scientific bureaus of Washington, working for salaries ranging from \$1,000 to \$2,000 a year, are any number of men possessing degrees from German universities of the highest rank, whose education in their special branches cost medium sized fortunes. Then, too, there are plenty of ex-Judges, ex-Assemblymen, former District, State and Federal attorneys, and even a few former Congressmen occupying clerical posts in the Washington department.

The very great majority of these men frankly confess themselves failures in life. There is not, as a rule, any bitterness in this view, for most of them are entirely willing to admit that there must be some quality essential to success lacking in themselves.

But in the departmental service there is a far larger class of men, also of a special training that fits them for work above that called for by the routine nature of their jobs, who are called sundowners. The Washington sundowner is so called because he practices a profession, usually medicine or dentistry, after the close of Government office hours, or after sundown.

Most of the sundowners are comparatively young men who have studied their professions here in Washington, while in the Government employ, and with the money earned from the Government, and who lack the nerve to resign their departmental billets, with the sure incomes attaching to the same, and take their chances with the practitioners already in the field.

Not one of them out of a hundred—one out of 500 might be nearer the mark—ever gives up his Government job after getting his clutch on it. The actual resignation of a sundowner from a departmental job is a thing of such rare occurrence that when it really does happen the man who takes the wild and reckless step is a hero among all of his Governmental friends and envied for his nerve by all the rest of the tribe of sundowners.

Before the establishment of the present civil service law the sundowners were just as liable to lose their jobs owing to changes of administration as the chaps who had no profession to depend upon, and a good many of the sundowners of those days thus forced out of office accomplished all, some of them more than

they had ever hoped to accomplish.

A good many years ago, for example, a young lawyer in one of the Washington departments, who in addition to his Government work was trying petty claim and accident cases before the District of Columbia courts, was thrown out of his job by a change of administration, this having occurred when the spoils system prevailed.

The young man had only a few dollars put away. He had a large Land Office map of the United States hanging in his room, and he sold it, and he is today, a handkerchief, pocketed the index finger of his right hand and walked toward the door.

His finger hit upon a little town in Arkansas. The little clerk-lawyer was on his way to the first Arkansas town within twenty-four hours.

There he got here he opened a little office and started in to practice law. The cases came his way. He went into politics. Just three years after he had walked blindfolded, toward the big map of the United States he arrived back in Washington with the credentials in his pocket for a seat in the lower house of Congress.

He served one term as a Congressman, and then he told his Arkansas constituency that he didn't want the seat any more. He moved up to Chicago, and he is today, a practitioner of corporation law in that city and one of the best corporation lawyers in the United States.

Every year during the winter season he comes along to Washington to look the old friends over, and when he is in the city he is almost always in the company of the sundowner who had not been fired from his Government job but in the psychological moment, when he had his nerve with him.

Another sundowner who was fired had a clerical job in the Post Office Department. He had been in the Department for three or four years, and, being of an acquisitive mind, he had pretty well mastered the details of the United States postal system when he found himself in the street, literally without a dollar in his pocket.

Necessity was the mother of hustling for this one, too. He boarded a railway postal car leaving Washington for the West, for he had an idea, and a big one, in his head. The railway mail clerks all along the line to San Francisco carried him through as a dead head, covering him up with mail sacks when they sensed the danger of an inspector entering.

At San Francisco, still with the big idea in his head, he secured a job as third assistant purser, or supercargo, or something of that sort, on board one of the steamers bound for the Golden Gate for Yokohama. When he arrived, he went to see the American Minister to Japan at Tokyo, and told that gentleman that he wanted an interview with some of the Ministers of the Mikado of Japan. He got the interview.

The Europeanization or Americanization of Japan was at that time well under way. This young man was so convincing in his argument that each day he was given a new assignment of a sundowner from a departmental job is a thing of such rare occurrence that when it really does happen the man who takes the wild and reckless step is a hero among all of his Governmental friends and envied for his nerve by all the rest of the tribe of sundowners.

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MEN WHO OWN MANY YACHTS.

THE LARGEST SQUADRON THAT OF THE VANDERBILTS.

It Comprises a Dozen Steamers and Sailing Vessels, and Its Cost Is Put at \$2,000,000.—The Iselin Fleet Comes Next—Goulds Go in for Steam Yachts.

Alfred G. Vanderbilt recently purchased the fastest steam yacht Vixen, formerly owned by John D. Archbold, and is using the boat on Narragansett Bay. He has renamed the boat Adroit, and is so pleased with it that he is having an auto boat built and is fast becoming an enthusiastic in the sport as his brother Cornelius, his cousin, William K. Jr., and his uncles. The Vanderbilts own many more yachts, and large ones, too, than any other family in this country, and probably in the world, although there are some families in England and Scotland that can turn out large squadrons.

There are twelve boats in the Vanderbilt fleet, and they cost nearly \$2,000,000. It is natural that the Vanderbilts should have a fondness for the water, because the family that goes in for racing, and the foundation of the Vanderbilt millions was laid by the old Commodore, who owned boats that did a thriving business in the harbor and on the Hudson River.

The largest steam yacht flying the United States ensign is the Valiant. This vessel was built in Liverpool for W. K. Vanderbilt and is said to have cost \$750,000. She is one of the most luxuriously fitted boats in the world, and when in commission has on board a crew of sixty men.

Frederick W. Vanderbilt bought some years ago the steam yacht Conqueror for \$250,000, and to commission that boat means the employment of forty men. He still owns the Conqueror, but she is getting rather old. He recently had the boat sold to a cost of about half a million dollars.

The Warrior is now in European waters and is expected to arrive here shortly. She is a large boat and is fitted up sumptuously. She has a crew of forty-five men. It is the younger generation of the Vanderbilt family that goes in for racing, and Rear Commodore Cornelius Vanderbilt is the most enthusiastic supporter of the sport. Last year he subscribed to the fund raised by yachtsmen for building and running the Reliance, and is a part owner of that boat.

He owns the steamer North Star, formerly the Sylvestre, which cost \$250,000 and on which he entertained the German Emperor at Kiel. The North Star gives employment to forty men.

His racing boat is the 80-foot sloop Rainbow, and this Mr. Vanderbilt sails himself in all her races. The Rainbow has a crew of twenty men and she cost \$5,000.

The 100-foot steamer Mirage is used by Mr. Vanderbilt to act as a tender for the Rainbow and run about the harbor and sound. She cost \$20,000 and has a crew of seven men.

W. K. Vanderbilt, Jr., owns the turbine yacht Taras, which cost about \$50,000. He also has the fast auto boat Hard Boiled Egg, which cost \$5,000.

Earold Vanderbilt owns a small boat named the Trivid which he uses at Newport. Next to the Vanderbilts the Iselins own the largest fleet, but their boats are mostly small ones and are used chiefly for racing. C. Oliver Iselin is the managing owner of the Reliance and he has the power boat Reliance and the Hope II, a sailing craft.

William E. Iselin is the owner of the schooner Esmerald, which he uses extensively for cruising and racing every season.

A WARTIME DEAL IN MUSLIN.

WHEN A. T. STEWART WAS BEATEN BY A JERSEY FARMER.

The Memory of the Transaction One of the Joys of the Life of Henry Jeroloman, Who Made \$65,000 Out of It.—Since Famous for His Straberreries.

There is an old farmer living at Hilton, N. J., who holds it as one of the joys of his life that once upon a time, over forty years ago, he proved himself clever enough to get the better of A. T. Stewart. He is Henry Jeroloman, who has since become little short of famous himself as the grower of the Hilton strawberry.

But it was many years before he ever thought of strawberries that he crossed swords with A. T. Stewart. He owns a lumber mill and a number of houses in a Western town, which he purchased from the proceeds of his deal with Stewart. There are in all two dozen houses, and for the possession of these and the lumber mill Jeroloman has the civil war to thank.

Just before the war began Jeroloman realized that it was bound to come. He realized also that muslin, which was then selling for from 12 to 15 cents a yard, would soon go up.

He thought over this, for some time, and then he made up his mind to put all his available capital into muslin. He jogged thoughtfully over to New York and moved quietly around in the dry goods neighborhood, until he learned that A. T. Stewart had nearly all the muslin there was in the city at that time.

He then went in and offered to buy all the stock at the prevailing rate. The bill came to \$33,000. Stewart's business associates readily agreed to sell.

Jeroloman did not have that amount of money, but he scraped around and raised as much as he could, and then offered his note at thirty days for the balance. The firm accepted the note. Jeroloman then told the concern to keep the goods until he called for them, and went back home to do some more thinking, and waiting.

In a short time Fort Sumter was fired on, and prices went up by bounds. When A. T. Stewart & Co. sought to replace their stock of muslin they found the price almost primitive, and Mr. Stewart became very angry.

Jeroloman sent for Jeroloman and the farmer went over to see him. On arriving at the store Jeroloman found that Stewart had given his partner a raking over, and had learned his muslin buyers for letting the stock go.

Once Jeroloman was in Mr. Stewart's office and the door was shut, the merchant tried his best to get the Jerseyman to give up the goods. He asked Jeroloman what he wanted of so much muslin anyway, since the price was so low.

Jeroloman replied that although he wasn't in the business, he had sense enough to see that muslin was bound to increase in price, and he wasn't going to lose it. Stewart grew angrier and finally became abusive, but Jeroloman would not sell. He said he had seen a chance to make a lot of money and he wasn't going to lose it.

He told the merchant that he could get \$1 a yard for muslin and that if the firm wanted that which he had bought from him it would have to pay that price. The interview ended with Stewart shouting to the farmer that he would have to remove his muslin from the store immediately.

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NEW YORK'S POLISH COLONY.

IT IS PRO-JAPANESE AND KUROKI IS ITS HERO.

Rejoicing in East Side Cafes Over Russian Defeat—Close Ties Here Between the Jews and the Poles—A Polish Church With 6,000 Parishioners.

The cultivated Pole is the closest imitation of the Frenchman in Europe. He dances, he is elegant and fastidious in his dress. He is proud of his country's music and he has his own style of life.

These qualities seem to reflect a brilliancy on the common people, the immigrants who come to New York. They, as much as the cultivated classes, are tired of Russian oppression. They are patriots, too. They are musical, sensitive, volatile. They talk a great deal; they are very much alive.

Six or seven thousand Poles keep up a handsome Catholic church near Tompkins Square. In one square mile of this part of New York live a quarter of a million from the interwoven European peoples of Russia, Roumania, Hungary, Poland, Galicia, Lithuania. Most of these are Jews.